



Amerail Systems



END OF YEAR REVIEW

2021

A MESSAGE FROM AMERAIL

Year after year we are honored when clients choose Amerail Systems for their renovations.

After the strenuous past two years we've all faced, we would like to acknowledge that doing what we love every day would not be possible without our dedicated and talented team as well as our loyal clientele.

This year in review is not just a celebration of the hotel/property transformations we achieved in 2021 but also a celebration of those who have and will make our future even brighter here at Amerail Systems. In this presentation you'll be WOW'd not only by our completed projects but also by those who make completing those projects a breeze.

This year our featured projects included exterior facade updates, renovations and an interior project while our team consisted of Designers, Creative Thinkers, Part-Time Miracle Makers, Problem Solvers and many more.

It is for these reasons and more that we are proud to present and share with you our 2021 End of Year Review.

We aim for WOW.

See how...

We aim for WOW.



FEATURED RENOVATIONS



Delta Hotels By Marriott

Philadelphia, PA

Philadelphia was one of our favorite projects to photograph this year. Our work consisted of replacing the structural steel framing, the substrate and the tinted finish on the end wall towers.



Courtyard By Marriott

Dublin, OH

While in Dublin, we re-vamped the exterior of this Courtyard by Marriott with faux wood and paint. This project truly showcases how much hotel design has changed to fit a more modern style of architecture.



Hyatt Regency By Hilton

CAMBRIDGE, MA

In Cambridge we provided this Hyatt Regency with an updated facade and increased curb appeal. Our work consisted of re-imagining the porte-cochère, entryway, parking garage and parking garage tower.



Rise Up Physical Therapy

Erie, PA

We're excited to include our first Interior project in our End of year review. This project is special to us at Amerail because it took place in our Plaza where we have been based for over 35 years now.



UPCOMING RENOVATIONS

Guide for Pg 8

BOTTOM LEFT

01 - FUTURE BEST WESTERN - CASPER, WY

Guide for Pg 9

T-B

L-R

01 - FUTURE BEST WESTERN - CASPER, WY

02 - HAMPTON INN - WINTER HAVEN, FL

03 - FUTURE HAMPTON INN - MANCHESTER, NH

04 - SPRINGHILL SUITES - OVERLAND PARK, KS

RENDERINGS DEPICTED THROUGHOUT OUR END OF YEAR REVIEW FOR 2021 ARE SUBJECT TO CHANGE DEPENDING ON INDIVIDUAL CLIENTS AS THEIR NEEDS MAY CHANGE



2021
WOW
FACTS

New LinkedIn followers: 305

1,750 gallons of paint used

Most used material: Stonewood Panels

Sq. footage of material used: 1,000,000

3 new team members

WOW

2022 HOTEL DESIGN TREND PREDICTIONS

Designs will be tailored to improve and increase the guest experience beyond leisure.

Increased Technology

Functionality / Modular Design

Sustainability

Unique Elements

Nuanced Architectural Features

Textural Diversity

Improved Lighting

[Click to read more](#)

THE PEOPLE WHO WOW US





AARON DEARBORN

President

Favorite Football Team: The Buckeyes

Years at Amerail: 3

What he loves most about his position:

"I am able to work with some of the most talented people in the industry and we are constantly working to improve our process and become better each day." - Aaron



KATHY WOLFORD

Office Administrative Assistant

Favorite Activity: Traveling

Years at Amerail: 20

What she loves most about her position:

"My job is usually a fast paced position working for everyone in the office. Every day in the office is fresh with different situations and challenges. It's never boring in the Amerail office!" - Kathy



Richard Jenks

Sales Executive

Favorite Activity: Spending time with family

Years at Amerail: 6

What he loves most about his position:

"Having the occasion to work with many clients and see their property transform before their eyes." - Rick



DEAN WALKER

Vice President of Finance

Favorite Activity: Spending time with family

Years at Amerail: 20

What he loves most about his position:

"I balance my time working on various projects with accounting, human resources, banking relationships, and insurance. I enjoy problem-solving and the challenge of wearing multiple hats." - Dean



LISA MITCHELL

Drafter/Designer

Favorite Movie: A League of their Own

Years at Amerail: 14

What she loves most about her position:

"Some days I'm working on drawing 3D rendering models, other days I'm working in AutoCAD doing construction drawings. Each day is like working on a different puzzle." - Lisa



SCOTT LINDQUIST

Project Manager

Favorite Movie: The Hangover

Years at Amerail: 11

What he loves most about his position:

"I love the flexibility of the position to spend time both in the office and in the field monitoring the jobs progress and that every day brings a new unexpected challenge." - Scott



MATT MANGUS

Pre Construction Manager

Favorite Movie: Fast & Furious Franchise

Years at Amerail: 3

What he loves most about his position:

"I find challenges exciting. In these moments, I'm able to utilize the skills that I've developed over the past two decades." - Matt



AMELIA CIPALLA

Marketing Coordinator

Favorite Hockey Team: Pittsburgh Penguins

Years at Amerail: 2

What she loves most about her position:

"Working somewhere I'm able to combine my love for hospitality with my love for marketing has made these last 2 years a blast!" - Amelia



LELIA MORGAN

Sales Executive

Favorite Movie: Casablanca

Years at Amerail: 1

Welcome to the team!

What she loves most about her position:

"I love being able to build relationships with customers and ensure there is a thorough understanding of the renovation process." - Lelia



PATRICK HENRY

Project Manager

Favorite Movie: Grown Ups

Years at Amerail: <1

Welcome to the team!

What he loves most about his position:

"Each project is different and poses its own challenges. I love seeing the transformation from before and after and knowing that I helped get it to that point." - Patrick



CODY GILMOUR

Project Manager

Favorite Activities: Meditation & Hiking

Years at Amerail: <1

Welcome to the team!

What he loves most about his position:

"I enjoy the interaction with clients and team members and watching all involved in a project become one team to accomplish the same goal, a completed, on time, on budget, great product!" - Cody

ALAN SCHAAL

Founder & CEO

From Alan Schaal: "We are building something great here and I look forward to seeing what the future holds for all of us."

JIM KEAN

Director of Construction Services

Years at Amerail: 19

WELCOME TO THE TEAM!



LELIA MORGAN



PATRICK HENRY



CODY GILMOUR

We are incredibly grateful to have brought on the three newest members of our team in 2021 and proud to introduce you to them here.

Lelia Morgan is our newest Sales Executive and brings with her a wealth of knowledge and skill from her 10+ years in the profession.

Patrick Henry is one of our newest Project Managers. Pat has a variety of management experience that makes him an invaluable asset to our team.

Our newest Project Manager is **Cody Gilmour**. Cody brought with him his talent for project management and his 7 years of experience in the hospitality construction/remodeling industry.

They wow us and we know they'll **WOW** you too.

Welcome to team Amerail!

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How We WOW'd Them

WHY

we aim for WOW

Hotels connect us to family and friends, provide us with new experiences and are there for us when we need to rest along our journey. They're there for your celebrations, new adventures your business deals and family breakfasts. No matter what is happening in our world, the hospitality industry has persevered while providing accommodations for the weary or not so weary travelers. They're there for us, so we're there for them.

From start to finish Amerail was by our side, helping guide us with their experience. With their extensive experience they were able to provide great cost saving ideas without sacrificing quality, in fact they enhanced our quality with the recommendations due to the fact they knew what would and wouldn't work.

Amerail worked directly with all subs and with the brand to ensure we met all the specifications required. I have renovated several hotels from the outside in, and I have yet to find a company more professional and capable than Amerail.

William Irick
Hampton Inn, Santee, SC

[View Full Project](#)

At Amerail Systems we're dedicated to providing top-tier renovations in the most efficient way possible so hotels can provide their guests with beautiful and comfortable spaces to gather and rest.

We do what we do best so hotels can do what they do best.

WE AIM FOR WOW



Great people making great memories.



Amerail Systems



For over 35 years Amerail Systems has been dedicated to providing top-tier hotel renovations nationwide in the most efficient way possible so they can provide their guests with beautiful and comfortable spaces to gather and rest.

We do what we do best so hotels can do what they do best.

We aim for **WOW**.

See how at amerailsys.com

OUR MISSION STATEMENT



Amerail Systems